

People who want the finest in stockings, merchants who strive to sell their customers the best style and value, have today, fixed in their minds this Quaker Maid trademark. It is a mark that stands for honest endeavor in the making and selling of hosiery for women, men and children. It is a trademark that becomes a mark of trade increase for every dealer that displays it—a certificate of greater value to every consumer—the foundation of goodwill on both sides of the counter. Attached to every pair, and stamped in gold on the toe, is the name—Quaker Maid



Quaker Maid Stockings

Representing the house of YOUNG, SMYTH, FIELD CO. Mr. Calvin M. Smyth, President
Mr. Isaac S. Smyth, Jr., Treasurer
join with other Philadelphia merchants and manufacturers visiting Richmond on the occasion of the Fourth Trade Expansion Excursion, in wishing the business men of the South a year of unparalleled prosperity

are famous for wonderful wearing qualities, even in the lightest, sheerest weights—for close hug about the ankle, and ease in foot—for brilliance and fastness of dye—for excellence of finish—for the newest touches of style and appearance—for fairness of price.

Every grade for women, men, children—and each grade the greatest possible value—the best that the finest mills can make. At retail from 25c to \$3.50.

Young, Smyth, Field Company
Philadelphia, Pennsylvania

Also Makers of the Famous Smythfield Worsted Underwear

QUAKER CITY MEN WHO ARE BOOSTING

List of Participants in Fourth Philadelphia Trade Expansion Trip to South.

BIG INTERESTS REPRESENTED

People Sounding Praises of Their Town Through the Land of Cotton.

Hon. Rudolph Blankenburg, Mayor of Philadelphia.
Edward James Cattell, representing the Mayor.

William E. Lucas, president Merchants and Manufacturers' Association.
Finley Acker, president Chamber of Commerce.

Calvin M. Smyth, president Young-Smyth-Field Company, Hosiery, Notions and Underwear.
H. J. Haas, assistant cashier First National Bank.

Howard Loeb, vice-president Traders' National Bank.
A. M. Parks, The A. M. Parks Company, Oil.

Joseph J. McCaffrey, McCaffrey File Company, president Hardware Merchants' and Manufacturers' Association.

C. Stanley French, Samuel H. French & Co., Paints, Varnishes, Builders' Supplies.

Leonard T. Beale, John T. Lewis & Bros. Co., White and Red Lead.

H. H. Whyte, sales manager H. K. Mulford Company, Manufacturing Chemists.

C. W. Summerfield, secretary Merchants' and Manufacturers' Association.

L. B. Gardner, manager Brainerd & Armstrong Company, Silk Threads.
Charles E. Morris, Traymore Tailoring Company, Clothing.

Henry Pfomm, Kohn-Adler Company, Millinery and Ribbons.
D. V. Brown, Wholesale and Manufacturing Opticians.

W. H. Podesta, D. V. Brown, Wholesale and Manufacturing Opticians.
A. Reed McIntire, president McIntire, Magee & Brown Company, Optical Goods.

Joseph I. Meany, Joseph I. Meany & Co., Inc., Boots and Shoes.

C. B. Carter, secretary National Association of Hosiery and Underwear Manufacturers.

Frank S. Evans, manager wholesale department Strawbridge & Clothier.

W. C. Brown, Dry Goods, Mill Ends and Remnants.

J. L. N. Smythe, J. L. N. Smythe Company, Paper.

George S. Lenhart, secretary and director Atlantic City Publicity Bureau.

Alfred H. Mehl, Yarnall Paint Company, Paints.

Charles Z. Tryon, Edward K. Tryon, Jr. & Co., Sporting Goods.

Henry C. Stewart, Westmoreland Chemical and Color Company.

Henry Bell, president Bell, Watt & Co., Inc., Boots and Shoes.

N. B. Kelly, secretary Chamber of Commerce.

Isaac S. Smyth, Jr., treasurer Young-Smyth-Field Company, Hosiery, Underwear, Notions.

W. Fred Monroe, Monroe Bros. & Co., Boots and Shoes.

William H. Welmer, Jr., Welmer, Wright & Watkins Company, Boots and Shoes.

Frank N. Johnston, manager of sales John Lucas & Co., Paints and Varnish.

Charles C. Beyer, Miller, Bain, Beyer & Co., Dry Goods.

Herman Loeb, director Department of Supplies, Philadelphia.

A. P. Chapman, Bowen Dungan Company, Millinery and Ribbons.

J. I. O'Brien, Public Ledger.

John F. McIlvaine, John F. McIlvaine Company, Boots and Shoes.

Edwin Wright, DeCou Brothers' Company, Boots and Shoes.

George L. Mitchell, George L. Mitchell & Staff, Advertising.

N. S. Longaker, T. P. A., Pennsylvania Railroad Company.

E. Miner Fenton, Fenton Label Company, Inc., Labels and Advertising Stickers (gummed).

Edwin W. Purnell, J. H. Welsh & Co., Hats and Caps.

E. H. Peterson, T. H. Peterson & Co., Merchant Tailors.

R. G. Register, Philadelphia Press.

Walter G. Long, North American.

F. N. Duham, Southern Railway.

Charles Nahn, Nahn Bros., Boots and Shoes.

Philip S. Tilden, manager chemical sales Harrison Bros. & Co., Inc., Chemicals and Paints.

Hiram Reedy, H. B. Hanford Company, Goodyear Glove Rubbers.

John H. Schofield, Sullivan & Co., Notions.

William J. Branigan, Lorbar Motograph Company, Motion-Picture Manufacturers.

Charles A. Duren, Keller Manufacturing Company, Vacuum Cleaners.

A. Jones York, Otto Ekenob & Bros., Cigar Manufacturers.

Philadelphia Inquirer.

E. H. Christ, Raymond Conroy, Herbert Alston, George F. Scanlon, Young-Smyth-Field Company, Notions, Hosiery, Underwear.

E. King Telegraph.

Robert Biddle, second, Biddle Hardware Company, Hardware.

E. T. Griswold, Corbin-Cabinet Lock Company, Locks and Hardware.

V. C. Williams, Pennsylvania Railroad.

S. M. W. Briggs, Colonnade Hotel.

Korgan H. Thomas, Garrett-Buckanan Company, Paper.

E. Irwin Scott, Scott Paper Company, Toilet Papers.

Thomas J. Armstrong, manager paint sales, Harrison Bros. & Co., Inc., Chemicals and Paints.

John C. Hervey, James Spear Stove and Heat Company, Stoves, Stoves and Ranges.

H. McIlvaine Biddle, Henry C. Biddle & Co., Woollens.

Joseph Kohn, M. Kohn & Son, Shirts.

Philadelphia Record.

C. W. Young, C. W. Young & Co., Soap Manufacturers.

George W. Scott, Bowen-Dungan Company, Millinery and Ribbons.

Frank W. Hoff, Supplies Hardware Company, Hardware.

H. W. Shubler, Shubler Tyler Company, Notions, Hosiery, Underwear.

Alexander Lawrence, Jr., president Lawrence-McFadden Company, Varnish and Japan.

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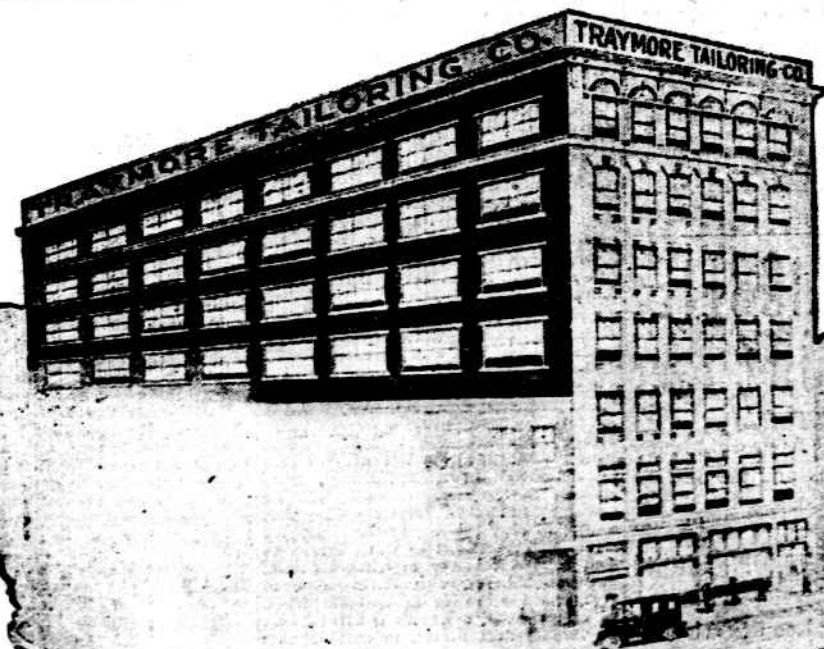
Made in Philadelphia and shipped direct to retail stores everywhere, acting as our sales agents. You will find them in leading stores everywhere. In Richmond Whitman's are sold and recommended by

ANDREW G. BRIGGS, 204 Howitzer Place.
CONNELLA BROTHERS, 825 E. Broad St.

CHILDREY DRUG COMPANY, First and Broad Streets.
L. E. SHEPHERD & CO., 409 East Broad Street.



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Makers of Whitman's Instantaneous Chocolates



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